



**nuvestack**  
RISE ABOVE



### The Benefits Group

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*- David Bommarito, CEO*

## Insurance Broker, The Benefits Group sees Massive Benefits by Moving to the Cloud with NuveStack

The Benefits Group is an insurance brokerage headquartered in Rochester Hills, Michigan that has achieved tremendous success in serving a range of businesses from Fortune 500 companies down to individuals and sole proprietors. The Benefits Group achieves its objectives by every team member practicing cutting-edge customer service that leaves each client feeling satisfied by having their specific, exacting needs met.

This highly experienced team has extremely deep knowledge of the nation's health, disability and dental insurance and is exceptionally busy on a daily basis negotiating for and serving their clients. Earlier this year, they noticed that they were running faster than their PCs and their IT infrastructure was getting in the way due to its slow network and complex email system.

“We were looking for a way to bring our office into the modern era,” said David J. Bommarito, Founder and CEO of The Benefits Group. “We felt we needed to upgrade our Security to meet increasing threats while keeping ahead of the new and ever changing Compliance requirements for our industry. NuveStack delivered the very best of both for less than we were paying for substandard systems. Also, we needed to upgrade our computers to not only enable them to be faster but to enable our staff to become more mobile, empowering them with the freedom to better serve our clients anywhere, any time. In other words, we needed a partner that would move our business to the cloud, take on all our IT support needs, save us money and enable us to focus on serving our clients, not managing our technology.”

The Benefits Group found the solution by partnering with NuveStack, a progressive company that removes IT headaches from businesses of all types by moving their business operations to the cloud.

The first thing NuveStack did was to move The Benefits Group's files, apps, software, email and data to a safe, secure data center, which they will access from the cloud. NuveStack then customized their computing needs for their specific environment by replacing The Benefits Group's old, slow PCs with state-of-the-art, lightning fast, cloud-based desktops. The 25-year old CRM app was also updated to be faster and more efficient.

All their data is hosted and managed in NuveStack's highly secure, highly redundant cloud; this will dramatically decrease the chance of having any IT-related problems. The NuveStack cloud desktop ensure a virus-free, ransomware free and very fast user computing experience. The only hardware left in the office is an end-user device such as a laptop or tablet connected to a small thin-client appliance for the staff to access their files and

programs in the cloud. NuveStack makes it possible for anything technology that is still in the office such as printers, scanners and so forth is managed by the NuveStack team in the cloud.

Being a health insurance broker, The Benefits Group was concerned with security and HIPAA compliance. NuveStack's compliance team and system architects have built a cloud-based infrastructure that ensures they are IT compliant with HIPAA, HITECH, FINRA and other regulations. NuveStack's team will assist The Benefits Group in monitoring and enforcing all required government, insurance industry and internal policies and procedures.

NuveStack also manages all operating systems for all users including security patching, application updates, and monitoring to prevent problems from occurring. If any user has an issue with their Cloud-based Windows PC, NuveStack even provides a full help desk with staff available 24/7 to resolve their needs immediately.

"There is no stopping us now," Bommarito said. "NuveStack has freed us from every technological limitation we have ever had. We are now more efficient and agile and better equipped to take our customer service to the next level."



## About The Benefits Group

The Benefits Group has won numerous awards over the years for excelling in sales and providing excellent medical insurance, dental, travel and services to our clients, receiving honors from companies such as Humana, John Alden, Blue Cross Blue Shield, United Health Care and The Guardian. Our Benefits Team has a deep experience-based knowledge of the nation's leading insurance providers of health, disability, and dental insurance and are able to negotiate the best possible premium rates while designing benefit plans that meet the specific needs of our clients. Please visit [thebenefitsgroup.info](http://thebenefitsgroup.info) for more information.



## About NuveStack

NuveStack is leading a global shift in the way businesses think about how desktops are purchased, secured and managed. It combines powerful desktop virtualization hardware with cloud-based management software to centralize desktop computing and make it much easier to manage. Founded in 2013 and headquartered in Salt Lake City, Utah, NuveStack makes cloud-based computing easy and accessible for businesses of all types. Find out how NuveStack ensures that fast, secure business computing is available anytime, anywhere at [NuveStack.com](http://NuveStack.com).